



# *Ocean Rate Bulletin*

## Fresh Oranges:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (TEU) shipped, by all carriers, during September 1998. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, September 1998.

### **Market Share-September:**

Each carrier's current market share is based on the number of containers shipped during September 1998. Source: PIERS, September 1998.

### **Market Share-CY 1998:**

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, November 2, 1998 and various sites on the World Wide Web.

### **Ocean Rates:**

Ocean rates are applicable for December 15, 1998. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff retrieval system.

### **Container Rate:**

Container rates for Fresh Oranges are quoted on full 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

AI = All Inclusive  
ARB = Arbitrary Charge  
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.  
CAF = Currency Adjustment Charge  
CFS = Container Freight Station - used to consolidate shipments.  
CY-CY = Container Yard to Container Yard  
KT = 1,000 Kilograms (Metric Ton).  
PC = Per Container  
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).  
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing Division, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Oranges

Monthly Market Share For: September 1998

Month\Year: 30\1,446

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	50%	40%	13 Days	\$2.28								1008 pkgs.	\$2,298
Hanjin	37%	26%	28 Days <sup>4</sup>	\$2.28								1008 pkgs.	\$2,298
Cho Yang	10%	15%	14 Days	\$2.28	\$2			\$34					\$2,778
Evergreen	3%	12%	14 Days	\$2,450 <sup>1</sup>									\$2,450
Sea-Land	0%	4%	16 Days <sup>4</sup>	\$2.43								1008 pkgs.	\$2,449

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Fresh Oranges

*Monthly Market Share For: September 1998*

Month\Year: 1\11

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	100%	27%	21 Days	\$3.85	\$2			\$34				950 pkgs.	\$5,917
Hanjin	0%	45%	24 Days <sup>4</sup>										
Maersk	0%	27%	27 Days <sup>4</sup>	\$6.93	\$2			\$34				950 pkgs.	\$7,196

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Oranges

Monthly Market Share For: September 1998

Month\Year: 785\1,458

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	25%	18%	14 Days	\$1.08	\$2			\$34				950 pkgs.	\$1,638
APL	20%	13%	12 Days	\$1.08	\$2			\$34				950 pkgs.	\$1,638
Sea-Land	12%	14%	8 Days <sup>4</sup>	\$1.08	\$2			\$34				950 pkgs.	\$1,638
Evergreen	11%	6%	19 Days	\$1.08	\$2			\$34				950 pkgs.	\$1,638
Maersk	7%	9%	15 Days <sup>4</sup>	\$1.08	\$2			\$34				950 pkgs.	\$1,638
Yang Ming	5%	4%	17 Days	\$1.13	\$40 <sup>1</sup>			\$34				950 pkgs.	\$1,692
OOCL	4%	7%	20 Days	\$1.08	\$2			\$34				950 pkgs.	\$1,638
Hanjin	4%	6%	24 Days <sup>4</sup>	\$1.08	\$2			\$26				950 pkgs.	\$1,502
Mitsui OSK	4%	4%	13 Days	\$1.08	\$2			\$34				950 pkgs.	\$1,638
P&O Nedlloyd	4%	4%	20 Days	\$1.72	\$2			\$34					\$2,246
COSCO	3%	6%	17 Days	\$1.28	\$2			\$34				950 pkgs.	\$1,828
Cho Yang	2%	4%	16 Days	\$1.87	\$2			\$34				950 pkgs.	\$2,389
NYK Line	0%	4%	14 Days	\$1.08	\$2			\$34				950 pkgs.	\$1,638

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Oranges

Monthly Market Share For: September 1998

Month\Year: 95\1,249

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	27%	6%	20 Days <sup>4</sup>	\$2.83	\$2		3%					950 pkgs.	\$2,803
Yang Ming	20%	25%	15 Days	\$2.83	\$40 <sup>1</sup>		3%					950 pkgs.	\$2,809
Cho Yang	11%	22%	14 Days	\$2.83	\$2		3%					950 pkgs.	\$2,803
Evergreen	11%	6%	22 Days	\$2.83	\$2		3%					950 pkgs.	\$2,803
APL	10%	5%	14 Days	\$2.83	\$2		3%					950 pkgs.	\$2,803
Hyundai	7%	4%	14 Days	\$2.83	\$2		3%					950 pkgs.	\$2,803
Maersk	5%	4%	13 Days <sup>4</sup>	\$2.83	\$2		3%					950 pkgs.	\$2,803
Sea-Land	5%	3%	14 Days <sup>4</sup>	\$2.83	\$2		3%					950 pkgs.	\$2,803
Hanjin	3%	7%	15 Days <sup>4</sup>	\$2.83	\$2		3%					950 pkgs.	\$2,803
Zim Line	2%	15%	20 Days	\$2,380 <sup>1</sup>				\$578 <sup>1</sup>					\$2,958
K Line	2%	1%	15 Days	\$2.83	\$2		3%					950 pkgs.	\$2,803
Mitsui OSK	1%	1%	14 Days	\$2.83	\$2		3%					950 pkgs.	\$2,803
Hapag-Lloyd	1%	0%	15 Days	\$2.83	\$2		3%					950 pkgs.	\$2,803

<sup>1</sup> Rate is per container

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Oranges

Monthly Market Share For: September 1998

Month\Year: 23\1,039

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	32%	13%	19 Days	\$3.08	\$2			\$34					\$3,538
P&O Nedlloyd	20%	8%	20 Days <sup>4</sup>	\$3.08	\$2			\$34					\$3,538
Sea-Land	17%	28%	21 Days <sup>4</sup>	\$3.08	\$2			\$34					\$3,538
Hanjin	13%	4%	22 Days <sup>4</sup>	\$3.40	\$2			\$26				950 pkgs.	\$3,706
Maersk	9%	14%	24 Days <sup>4</sup>	\$3.08	\$2			\$34					\$3,538
Mitsui OSK	9%	1%	19 Days	\$3.08	\$2			\$34					\$3,538
OOCL	0%	17%	20 Days <sup>4</sup>	\$3.08	\$2			\$34					\$3,538
Hyundai	0%	6%	19 Days	\$3.08	\$2			\$34					\$3,538
Cho Yang	0%	4%	21 Days	\$3.08	\$2			\$34				950 pkgs.	\$3,538

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Oranges

Monthly Market Share For: September 1998

Month\Year: 86\1,249

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	16%	11%	18 Days	\$3.08	\$2			\$34					\$3,538
Maersk	15%	24%	19 Days <sup>4</sup>	\$3.08	\$2			\$34					\$3,538
OOCL	13%	14%	18 Days <sup>4</sup>	\$3.08	\$2			\$34					\$3,538
Sea-Land	10%	18%	19 Days <sup>4</sup>	\$3.08	\$2			\$34					\$3,538
Hyundai	10%	2%	18 Days	\$3.08	\$2			\$34					\$3,538
Cho Yang	7%	6%	20 Days	\$3.03	\$2			\$34					\$3,491
Hanjin	3%	8%	20 Days <sup>4</sup>	\$3.08	\$2			\$26					\$3,402
Mitsui OSK	1%	1%	18 Days	\$3.08	\$2			\$34					\$3,538
NYK Line	1%	1%	18 Days	\$3.08	\$2			\$34					\$3,538
Yang Ming	0%	5%	22 Days	\$3.08	\$2			\$40 <sup>1</sup>				950 pkgs.	\$3,544

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Oranges

Monthly Market Share For: September 1998

Month\Year: 18\1,458

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Yang Ming	30%	10%	12 Days	\$2.01	\$2		28%	\$34				1008 pkgs.	\$3,241
K Line	11%	11%	12 Days	\$2.16	\$2		28%	\$34				1008 pkgs.	\$3,435
Evergreen	11%	7%	11 Days	\$2.01	\$2		28%	\$34				1008 pkgs.	\$3,241
Maersk	10%	20%	11 Days <sup>4</sup>	\$2.16	\$2		28%	\$34				1008 pkgs.	\$3,435
Sea-Land	5%	5%	11 Days <sup>4</sup>	\$2.16	\$2		28%	\$34				1008 pkgs.	\$3,435
NYK Line	5%	3%	11 Days	\$2.16	\$2		28%	\$34				1008 pkgs.	\$3,435
Hanjin	4%	6%	12 Days <sup>4</sup>	\$2.01	\$2		28%	\$34				1008 pkgs.	\$3,241
COSCO	0%	6%	12 Days	\$3.21								1008 pkgs.	\$3,236
OOCL	0%	5%	11 Days	\$2.16	\$2		28%	\$34				1008 pkgs.	\$3,435
Hapag-Lloyd	0%	2%	11 Days	\$2.01	\$2		28%	\$34				1008 pkgs.	\$3,241
Cho Yang	0%	2%	11 Days	\$3,350 <sup>1</sup>									\$3,350

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.